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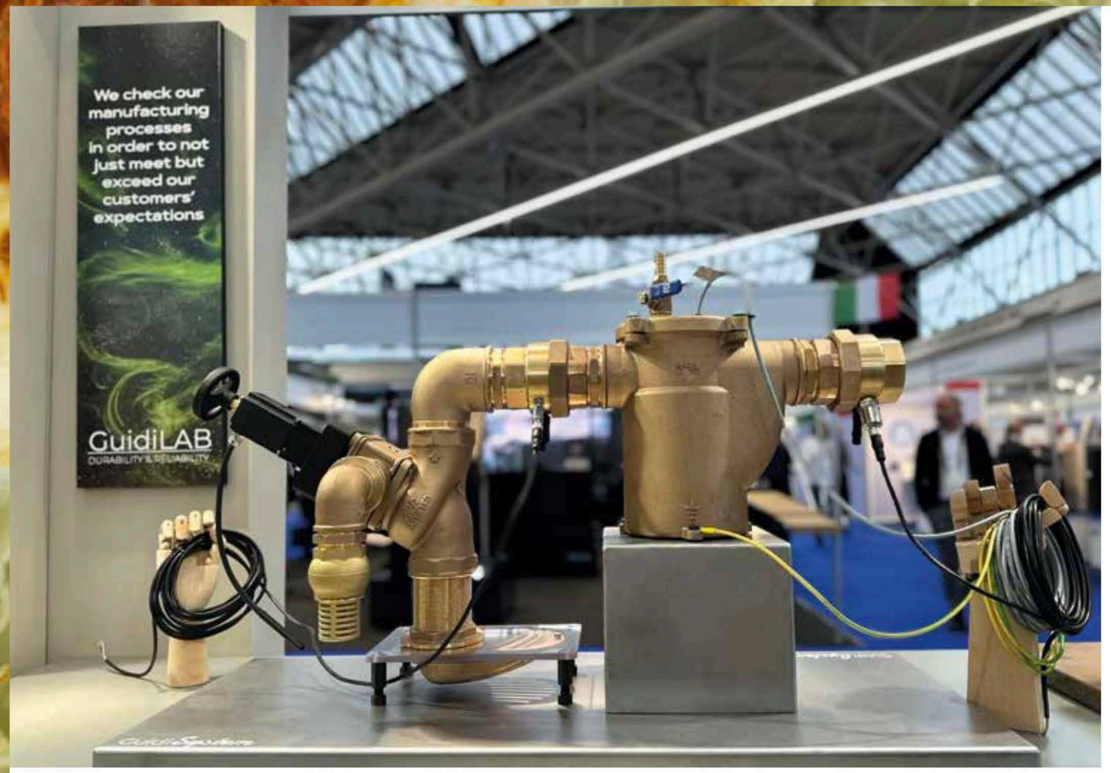
The Art of Sailing



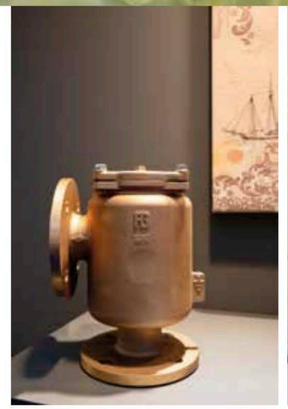
The Importance of being Active

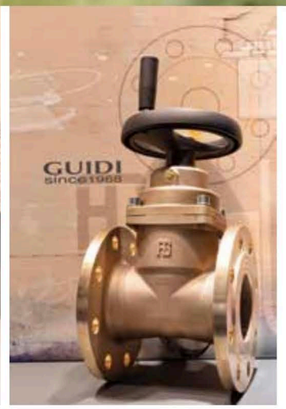
New challenges and exciting developments for Guidi, with the expansion of production facilities, entry into new markets and the launch of new products, including the Guidi System C-PIN, now available in a "connected" version

by Paola Bertelli - ph. courtesy by Guidi

Guidi is experiencing a period of growth and innovation, with new product launches, an expansion of its production facilities and an increased focus on international markets.

The company, which has specialised in the production of bronze valves, water strainers, water intakes, thru-hulls and fittings since 1968, is now ready to take its experience and quality to a global level.





Guidi is an Italian company with headquarters in Grignasco (Novara). It specialises in the production of high quality valves, water strainers and water intakes. Active since 1968, it operates internationally. One of its latest innovations is the Guidi System C-PIN, "connected version", an assortment of Guidi products designed to guarantee maximum safety for the hydrodynamic systems of a yacht. On the opposite page, Alessandro Guidi, Operational Technical Manager (left), and Daniele Guidi, Quality and Sustainability Manager (right).

"We ended 2024 on a positive note, with a slight increase in turnover and the arrival of some new customers," says Quality & Sustainability Manager Daniele Guidi. "The yacht market is robust, and shipyards are increasingly focusing on innovation that respects the environment. Weight reduction and greater efficiency are now key elements in their strategy".

The recently launched Guidi System C-PIN 'connected version' is a product kit designed to ensure maximum safety for hydrodynamic equipment on board. It includes water intake, vent, through-hull connection, non-stick valve, strainer, pipes, and fittings. The non-stick valve is operated by a 24 or 12 volt stepper motor. The system is also fitted with pressure and temperature sensors upstream and downstream of the strainer. The sensors enable system diagnostics, assess efficiency, and transmit the collected data to the yacht's system for analysis, ensuring timely maintenance alerts. There is a level sensor inside the strainer to measures performance loss caused by the presence of air.

A vent valve in the strainer cover allows the air to escape, restoring the hydrodynamic system to maximum efficiency. All parts of the kit are made of bronze and are patented. The advantages of the Guidi system include functionality, maneuverability, durability, 100% recyclability, safety, and integration with on-board systems.

Another key factor in Guidi's growth is the expansion of the Grignasco plant. Once completed, approximately 2,000 square meters will be added to the existing 4,000 square meters, with further expansion plans in the pipeline.

"We are also awaiting the delivery of three innovative machines," says Daniele Guidi. "These will give us great flexibility and speed in production. Demand is constantly increasing. They will also allow us to expand our product range for our American subsidiary, to produce articles according to their standards and to look with great confidence at new markets".

www.guidisrl.it